

# **ERIN MILLS SOCCER CLUB**

# **ANNUAL**

# **REPORT**

**20  
22**





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## ***Land Acknowledgement***

A territorial acknowledgement is a formal statement that recognizes the unique and enduring relationship that exists between Indigenous Peoples and their traditional territories. Acknowledgement of the traditional territory upon which we all live is an important first step toward reconciliation.

We acknowledge the lands which constitute the present-day City of Mississauga as being part of the Treaty and Traditional Territory of the Mississaugas of the Credit First Nation, The Haudenosaunee Confederacy, the Huron-Wendat and Wyandot Nations. We recognize these peoples and their ancestors as peoples who inhabited these lands since time immemorial.

The City of Mississauga is home to many global Indigenous Peoples. As a municipality, the City of Mississauga is actively working towards reconciliation by confronting our past and our present, providing space for Indigenous peoples within their territory, recognizing and upholding their Treaty Rights and supporting Indigenous Peoples. We formally recognize the Anishinaabe origins of our name and continue to make Mississauga a safe space for all Indigenous peoples.



# Club Overview

## About Us

The Erin Mills Soccer Club (EMSC) is a non-profit community-based organization in Mississauga, offering indoor and outdoor recreational and competitive soccer programs since 1972. The Erin Mills Soccer Club is also known as EMSC and Home of the Eagles. The Clubhouse features a 20,000 square foot indoor soccer facility. EMSC has over 1,500 members and 200 professional coaches and volunteers. The Erin Mills Soccer Club carries the Gold Standard Award for Club Excellence from Ontario Soccer. EMSC's tradition of excellence includes six national championships (6 Gold & 4 Silver) and 53 Ontario Cup winners (Outdoor, Indoor and Futsal). There are former EMSC players competing in the MLS, NCAA, CIS, Provincial and National levels. Over EMSC's 51-year history, several hundred players have earned scholarships with universities and colleges in Canada and the United States. EMSC is committed to develop, teach and promote soccer to all ages, at all levels of play, in a safe and healthy environment.

## Mission

To develop, teach and promote soccer to all ages, at all levels of play, in a safe and healthy environment. Integrated in this is the building of self-esteem, self-confidence, teamwork, respect for self and others, and the inherent benefits of physical exercise.

## Vision

Develop every child, the person first, the soccer player second, and lastly the Club.

## Values

Respect, Sportsmanship, Teamwork, Fun, Integrity, Excellence, Accountability, and Community.





## Board of Directors

|                  |                   |
|------------------|-------------------|
| Thierry Cecilia  | President         |
| Christian Secker | Vice President    |
| Ishver Chauhan   | Director At Large |
| Daniel Mathew    | Director At Large |
| Kim Romany       | Director At Large |
| Joseph Apps      | Director At Large |
| Brennan Bempong  | Director At Large |
| Vacant           | Secretary         |
| Vacant           | Treasurer         |

## EMSC Staff

|                  |   |
|------------------|---|
| Patty Grassam    | General Manager   |
| Steven Carroll   | Technical Director  |
| Arnold Boros     | Facilities Coordinator & Customer Service                   |
| Matt Cioffi      | Facilities Coordinator & Customer Service                   |
| Grace Macharia   | Recreational Coordinator                                    |
| Roy Han          | Competitive Coordinator                                     |
| Joe Cacciacarbo  | Head Match Official & Adult Recreational League Coordinator |
| Henry Singleton  | Grassroots Manager (U8-U12)                                 |
| Alex Szczotka    | Competitive Program Manager (U13-U18)                       |
| Mohamed Metwally | Video Analysis  |



# AGM Overview

## Agenda

- Confirm Notice of Meeting & Appointment of Recording Secretary
- Confirm Voting Member present
- Welcome Address
- Approval of Agenda
- Approval of 2021 AGM Minutes & New Business
- President's Report
- Director's Reports
- Old Business
- Amendments to Constitution
- Report of Nominating Committee
- Election of Executives/Directors
- Notice of Motions
- New Business
- Adjournment

## Notice of Meeting

The 2021 Annual General Meeting of the Erin Mills Soccer Club will be held on: **SUNDAY, JANUARY 28th, 2022**, Location: Virtual (ZOOM) with pre-registration required. Time: 4:00 p.m. to 6:00 p.m. Members in Good Standing for the 2022 fiscal year may attend. Quorum is a minimum of 25 Members in Good Standing. Members may pre-register at any time, up until five minutes before the start of the meeting. Click [HERE](#) to pre-register.

**Purpose of Meeting:** The meeting will review the year's Operations, Director and Financial reports and elect new members to the Board of Directors, and to consider proposed Amendments to the Club's Constitution & By-Laws which will be posted on our website.

**Amendments:** Members may propose amendments to the Constitution, By-laws, and Rules & Regulations by sending written notice of the proposed amendment to the Club's Secretary-Registrar before 5:00 p.m. on Friday, December 28, 2022. Proposed changes to the constitution and By-laws will be considered for approval by the members at the AGM.

**Proxy Representatives:** Members may appoint someone as their Proxy to attend the meeting by signing a Proxy Form and filing it with the Club on or before Monday, April 25, 2022. Proxy Representatives have the same rights as the Member at the Meeting and must be at least 18 years old. An individual may only hold one proxy for one member. Proxy Representatives must register and provide valid proof of identity & age with a valid government-issued photo ID.

**Voting rights:** See Articles 5.09 & 5.10 of the Constitution posted on our website.

**Nominations:** Nominations must be received by 5:00 p.m. December 28, 2022.

**Forward to** Nominations Committee  
c/o: Erin Mills Soccer Club  
Email to: [steven.carroll@erinmillssoccer.com](mailto:steven.carroll@erinmillssoccer.com)  
3135 Unity Drive, Unit #3  
Mississauga, Ontario, L5L 4L4

See website for information and eligible positions at [www.erinmillssoccer.com](http://www.erinmillssoccer.com)

Tel: (905) 820-9740 Fax: (905) 820-5412



# 2021 AGM Minutes

## MINUTES OF THE ERIN MILLS SOCCER CLUB'S 2021 ANNUAL GENERAL MEETING

**May 1, 2022**  
**4:00 pm – 6:00 pm**

**Present:**      **Board members:**      Amber Belgrave, Christian Secker, Thierry Cecilia, Kim Romany, Daniel Mathew  
**Employees:**      Matthew Kassabian, Steven Carroll, Adeel Sajid, Roy Han, Henry Singleton, Mo Metwally, Arnold Boros, Feras Alyousef, Lea Randall  
**Regrets:**      Ishver Chauhan, Joe Apps (Nominee)

### OPENING REMARKS

T. Cecilia, the President of the Club called the meeting to Order at 4:02 pm.

T. Cecilia stated that A. Belgrave would serve as the Recording Secretary.

### INTRODUCTION & WELCOME OF GUESTS

Special Guests in attendance:

PHSA: None

City of Mississauga: None

Ontario Soccer: None

### INTRODUCTION & WELCOME OF NEW STAFF

### INTRODUCTION OF BOARD OF DIRECTORS

### REPORT ON QUORUM

T. Cecilia confirmed that were 30 members present via zoom, 7 validated proxies, and 37 total eligible votes.

T. Cecilia confirmed that Members present via Zoom or by proxy exceeded the minimum quorum of 25 Members required to conduct the 2020 Annual General Meeting.



## ZOOM MEETING PROTOCOL

T. Cecilia stated that Matthew Kassabian would act as the Zoom Administrator.

T. Cecilia summarized the zoom procedures for voting and asking questions or requesting recognition from the Chair.

T. Cecilia indicated that C. Secker would act as the Chair to conduct the business of the Meeting.

## APPROVAL OF THE AGENDA

**Motion:** To approve the Agenda for the 2021 Annual General Meeting

Proposed: Kim Romany

Seconded: Daniel Mathew

**Motion      Carried**

## APPROVAL OF THE MINUTES OF THE CLUB'S 2020 ANNUAL GENERAL MEETING

**Motion:** To approve the Minutes of the 2020 Annual General Meeting

Proposed: Amber Belgrave

Seconded: Daniel Mathew

**Motion      Carried**

## AGM REPORTS

**President's Annual Report** – (See Page 15 – 2021 AGM Materials)

C. Secker asked the membership to review the President's Report and asked whether there were any questions.

**Discussion:** None

**Motion:** TO Receive the President's Report

Proposed: Amber Belgrave

Seconded: Kim Romany

**Motion      Carried**



**Motion:** To Receive all other Reports included in the AGM Materials

Proposed: Amber Belgrave

Seconded: Denis Frias

**Motion**      **Carried**

**General Manager Report** – (See Page 16 – 2021 AGM Materials)

M. Kassabian prepared the General Manager Report.

**Discussion:** None

**Competitive Program Report** – (See Page 18 - 2021 AGM Materials)

S. Carroll prepared the Competitive Program Report.

**Discussion:** None

**Recreational Program Report** – (See Page 21– 2021 AGM Materials)

F. Alyousef prepared the Recreational Program Report.

**Discussion:** None

**Facility Report** – (See Page 26 – 2021 AGM Materials)

A. Boros prepared the Facility Report.

**Discussion:** None

**Marketing and Events Report** – (See Page 26 – 2021 AGM Materials)

L. Randall prepared the Marketing & Events Report.

**Discussion:** None

**Auditor's Report** – (See Page 31 – 2021 AGM Materials)

Nick Simonetta of the accounting firm of SB Partners LLP presented the Auditor's Report, and Club's Audited Financial Statements for the 2021 and 2020 Fiscal Years.

**Discussion:** None



**Motion:** To Receive the Auditor's Report

Proposed: Amber Belgrave

Seconded: Daniel Mathew

**Motion** **Carried**

**Motion:** To Approve the Club's Audited Financial Statements for the fiscal year ended October 31, 2021

Proposed: Amber Belgrave

Seconded: Kim Romany

**Motion** **Carried**

**Motion:** To Approve the Club's Audited Financial Statements for the fiscal year ended October 31, 2020

Proposed: Daniel Mathew

Seconded: Amber Belgrave

**Motion** **Carried**

The Chair presented the Audited Financial Statements for the 2019 Fiscal Year for consideration by the Members.

**Motion:** To Approve the Club's Audited Financial Statements for the fiscal year ended October 31, 2019

Proposed: Amber Belgrave

Seconded: Denis Frias

**Motion** **Carried**

## CONSTITUTIONAL AMENDMENTS

**Motion:** To Amend the Club's Constitution and By-Laws as proposed by the Board of Directors



The Chair described the general purpose of the proposed amendments was to transition from an Operational Board to a Policy Board and indicated that the proposed changes had been approved by the Board of Directors and that this was a Special Resolution that required a 2/3 Majority Vote.

Proposed: Amber Belgrave

Seconded: Kim Romany

**Discussion:** None

## **Motion              Carried**

## **ELECTION OF DIRECTORS**

The Chair advised the Members that based on the changes to the Constitution and Bylaws the roles described in the Nominations Report no longer applied and the Election would be for the position of Treasurer and two Director-at-Large positions.

Treasurer 3-year term

The Chair advised the Members that this nomination was being held in abeyance and would be filled by appointment by the Board of Directors.

Director-at-Large 4 3-year term Nominee: I. Chauhan

The Chair advised the Members that I. Chauhan had confirmed his nomination and he was acclaimed as Director-at-Large 4 for a 3 year term.

Director-at-Large 4 3-year term Nominee: J. Apps

The Chair advised the Members that J. Apps had confirmed his nomination and he was acclaimed as Director-at-Large 5 for a 3 year term.

## **APPRECIATION & IN MEMORIAM**

(Page 34 of 2021 AGM Materials)

The Chair advised the Members of the names of individuals from the Club and Ontario Soccer Community who had passed away during the 2021 fiscal year. A. Szczotka was invited to speak about Gus Scountrianos, a EMSC Coach and a moment of silence was observed for all names individuals.



## GENERAL RESOLUTIONS

**Motion:** Moved that all ballots be destroyed (If required)

Proposed: None

**Motion:** Moved that all actions, omissions and resolutions of the Board of Directors during the fiscal year ended October 31, 2021 be ratified and approved.

Proposed: Denis Frias

Seconded: Joe C

**Motion** **Carried**

**Motion:** Moved that SB Partners, LLP be appointed as the auditors for the Erin Mills Soccer Club for the fiscal year ended October 31, 2022.

Proposed: Kim Romany

Seconded: Amber Belgrave

**Motion** **Carried**

## CLOSING REMARKS

T. Cecilia thanked all guests and members in attendance and wished them a good evening.

## MOTION TO ADJOURN

**Motion:** To adjourn the 2021 Annual General Meeting of the Erin Mills Soccer Club

Proposed: Christian Secker

Seconded: Kim Romany

**Motion** **Carried**

The 2021 Annual General Meeting of the Erin Mills Soccer Club was adjourned at 4:28 PM.



## AWARD PRESENTATION

President's Award - Alex Szczotka - Presented by T. Cecilia

The following Awards were presented by S. Carroll

- Competitive Coach of the Year - Sandro Ribic G2005 Green Head Coach
- Manager of the Year - Tracy Caronchia B2006 Green Manager
- CDP Coach of the Year - Alana Wong G2010 and G2013 Head Coach
- Manager of the Year - Lia Quarisa B2013 Green Manager
- Volunteer Coach of the Year - Joe Conroy

The following Awards were presented by S. Carroll

- Referee of the Year - Omenmen Pius
- Small-sided Referee of the Year - Sophia Doherty
- 1st year Referee Award - Jason Foster

Scholarship Awards - Vasil Topalovic presented by Matthew Kassabian



## ***President's Report***

With COVID-19 behind us, we now have the task of rebuilding our Club numbers to where we were pre-covid. This is not an easy task as now we have to worry about the economy as many families are struggling as everything has increased in price.

We have met some of our goals outlined last year as we continue to grow as a business. We have managed to gain additional revenue in some areas such as rental and new programming thanks to our staff.

Also, we had to say goodbye to Matthew Kassabian, we feel that we have now the right person at the helm with the hiring of Patty Grassam for the position of General Manager. Patty was at PHSA for a number of years and formerly from Brampton SC. One of Patty's goals is to grow our female membership at the Club.

We are glad to announce that our 2022 Audit is completed thanks to SB Partner Accounting firm. SB has been a very good addition to EMSC.

We have partnered with Physio Supplies Canada to work with but it will be a gradual progression as we want to start with Physio supplies for our patrons first then we will set up a Physiotherapist on site.

We have hired an HR company to help us with our employment matters. Employment standards and occupational health & safety legislation will be changing regularly for the foreseeable future, especially with the challenges discovered due to the pandemic. It has become and will be even MORE overwhelming for business owners, managers and organizational leaders to navigate and stay compliant. Peninsula exists to solve these very concerns.

Many thanks to our board of directors and staff at EMSC that makes the job of being your President easier. They have managed to have a successful Toy Drive at the end of the year and will continue to try and help out in our community as best we can.

Lastly, thank you to the members and parents that makes sacrifices to help their kids play soccer and/or Basketball at the Club. We thank Monica for continuing to grow her Pickleball For All with the help of our facility.

Also, we want to thank Marco Raposo who has been awarded the President's award. He has been a very successful coach with our Club for many years and we thank him for his tenure with the Club.

Yours in Sports,  
Thierry Cecilia  
President



## **General Manager's Report**

*"There's nothing more satisfying than seeing a happy and smiling child...A child's smile is worth more than all the money in the world."*

– Lionel Messi

The fitting quote encapsulates what we strive for at Erin Mills Soccer Club. The past year, just like the few before, has been a challenging time for so many people in so many ways, but we have all pulled together to ensure that the community can do what they love doing; make memories with friends and family through soccer.

Fall started off with so much hope as we looked to be moving forward from COVID-19. With rising cases and hospitalizations, another lockdown was imminent. As we navigated from fall to winter, the government called for another lockdown in December 2021/January 2022. The announcement left youth sports in a precariously bleak position, but we all understood that it was for the greater good.

During the pandemic's waves, we again took the necessary preservatory measures to ensure the operating future of the community-based club. During this lockdown, we reverted to online learning via Zoom. With a set end date of the lockdown given, these sessions were very well attended and kept engagement levels extremely high, with the buzz of being back on the pitch again soon.

With so much uncertainty around youth sports, some people were reluctant to join in activities until they felt it was a safer space. Our Winter numbers reflected this, and we did our best to pivot in the moment, ensuring sport was safe and accessible for all that wanted to participate.

Spring brought happier times with the return to complete activities. Participation levels grew as the months passed by. All facets of the Club were starting to look a lot healthier. The year was wrapped up with the return of our End of Season celebration, which included guests from professional soccer clubs and local businesses in attendance.

Another event that took place in the year was the 50th Anniversary celebrations. The Celebration was held at the Clubhouse and was well attended by the membership of Erin Mills and the broader soccer community.

Last year, the Club hired a Technical Director. This year, a gap that we identified as one that needed filling was the introduction of the Grassroots Manager. A target for the fiscal year just gone was to create financial stability at the Club, helping support longevity and preserve our excellent history. Another aim was to finalize a strategic plan. Unfortunately, the plan was not completed, but on a positive note, significant strides were taken to move toward this. A strategic plan is certainly on the radar for the forthcoming year.



The Club also looked to secure the highest possible level of Canada Soccer Club Licensing available at the time; and this was achieved. The window for clubs to submit applications opened in January. After submitting letters of interest and intent, followed up with supporting evidence that we met the criteria, Canada Soccer awarded the Club with the 'Quality Soccer Provider' Award.

On a personal note, I want to extend an enormous thank you to all our staff, board of directors, members, volunteers, community, partners, and vendors. The Club is only where it is today because of the community and its belief in us.

Yours in Sports,  
Steven Carroll  
Technical Director/Interim General Manager





# **Competitive Report**

The season was filled with many happy memories; we had lots of success in both streams: girls and boys. Collectively, we went to over 50 tournaments/showcases. 50% of our teams that entered the Ontario Cup were in the finals. Below is a list of some of the team's accomplishments.

## **Girls 2009 Green**

- Ontario Indoor Cup Finalist
- Ontario Outdoor Cup Finalist

## **Boys 2005 Green**

- 2022 Ontario Cup Finalist

## **Girls 2006 Green**

- 2021 PISL 1st for both 11v11 and 6v6
- Ontario Indoor Cup Champion
- Ontario Futsal Cup Champion
- Ontario Outdoor Cup Champion
- 2022 GHSL 1st

This year one of our players not only made the provincial Excel team but will be joining the National Development Program. We also linked up with Sportchek to be in an advert promoting youth soccer skills.

The education continued on and off the field for our athletes. We had many guest speakers and guest coaches at our practices and seminars. We worked very closely with the 'Back2Play' concussion awareness team. The team offered interactive concussion awareness education, which was a real eye-opener and will hopefully make the pitch a safer space with so much awareness and knowledge on the subject. The education was not only for our players but for our coaches too. We have ten coaches in our programs that are currently C license trained or certified this last year. In addition to this, we welcomed more coaches to our teams as the programs grew. We have over five current players that have started their coaching journey with us and can pass on their knowledge to the future generation. The pathway that has been created allows players to transition into coaching smoothly and still be involved in the game beyond when they stop playing.

Another momentous victory at the Club was the start of our female mentorship program, 'She's an Eagle.' All staff and coaches were invited to several brainstorming sessions to make a collaborative program to help bring and keep more females in the sport through the coaching stream.

A challenge that we faced this year was keeping up with the program's growth; across the province, it was tough to keep staff engaged, especially during lockdowns and covid so we had to be as creative as possible to ensure that when we could return to play, we were in a position to do so.



Overall, the year has been a roaring success, and we are excited to see what the future holds at the Club. There is a buzz about the Club; we must live up to that on our end, delivering the best possible experience for our athletes!





# ***Development Report***

In a year that coincided with the Club's 50th Anniversary, we enjoyed a fantastic season with plenty of highlights. Hesitance around returning to soccer gradually diminished, and we were able to increase our number of players significantly. At the end of the fall season, we had 11 teams in the entire program, and we finished the summer with 20 teams and over 200 players. As a Club, we strive to give as many children as possible the ability to play, improve, and have fun. Therefore, we were delighted with our numbers and will continue to work hard this season to emulate and surpass our previous efforts.

Building the membership base is key to running a successful not-for-profit organization. Long term, however, it's more important that we produce a quality program for our players and parents. As a Club, we have taken great strides in the past year to raise the standards in an effort to be recognized as the number one club in Mississauga. Below are just a handful of areas in which we have strengthened and subsequently gained success.



## **Highlights**

### ***Program enhancement***

During the 2021/2022 season, we made a concerted effort to give our players the best opportunities to improve and better understand the game. The Club purchased a VEO camera which has proved to be a fantastic tool. It allows us to film games and subsequently analyze the footage. Our coaching staff has worked with our teams to show them how they have excelled and ways in which they can improve.



As you can see below, we also invested in tactics boards for all our teams. These visual aids have proved to be a worthwhile tool, allowing our players to understand the tactical side of the game better.



### ***Coach Development***

Increasing our number of players meant subsequently needing to recruit coaches. On the girl's side of the program, we have employed three former EMSC players. It's fantastic to see a clear pathway from playing to coaching within the Club. Seventy percent of girls quit soccer by the age of 13. This is a worrying statistic and for us only solidifies our belief that strong female role models on the coaching side are vital to keeping girls in the game.





We also strengthened on the boy's side, bringing in a host of fantastic coaches. During the summer months, we employed Elvin Beqiri as a guest coach to work with our teams. Elvin is a former Albanian international player and formerly Head Coach of the Albanian U17 team. As you can see below, Elvin played against the best! It was fantastic for our players to learn of such an influential character in the game. Here he is working with one of our 2012 teams.



Similarly, we hosted various coach meetings last season. These were opportunities for us to communicate our idea of player development whilst working collaboratively with the coaches to ensure we deliver the best program possible. These sessions tend to involve a mix of on-field and classroom-based work. As a Club, we are serious about coach education; as such, we pay for any member of our coaching team to gain their coaching qualifications.

### ***Holistic Approach***

During last season we made it a priority to ensure our players enjoyed a rounded program. We strived to create a 'club' environment where players felt part of something more significant than simply training twice a week and playing a match at the weekend. Our teams enjoyed a host of extracurricular activities. Below is a list of some of the events:

- Team Bowling
- VEO sessions
- Tournaments
- TFC matches
- Concussion awareness seminar
- 50th Anniversary party
- Club day event



We are acutely aware of the benefits of social interaction, especially during the development ages of 8-12. It is our ambition to deliver on producing an inclusive program once again this year.

## Challenges

### **COVID-19**

Whilst last season will be remembered as the year that we powered out of a global pandemic, we were still affected by covid in various ways. The start of the season was disrupted due to ongoing restrictions. When the sport was permitted, some people were seemingly hesitant to return. Some coaching team members found alternative work during the pandemic and subsequently did not return.

### **Coach Recruitment**

We pride ourselves in selecting and developing coaches willing to learn and share our vision. It's of paramount importance that we recruit staff who will improve our kids not only as players but, more importantly, as people.





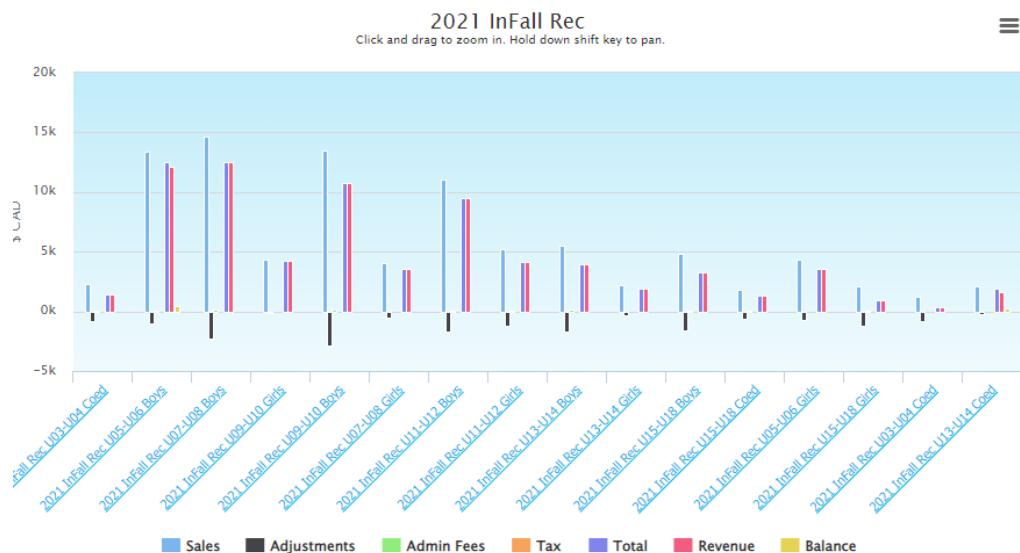
# Recreational Report

As the pandemic restrictions were lifted earlier this year, we saw a gradual increase in our numbers at Erin Mills Soccer Club. This report will detail our 2022 Outdoor and Indoor Recreational programs. We will provide participant numbers and revenue generated.

## 2021 Fall Indoor Recreational

After receiving positive reception and feedback on the summer program, we launched our 2021 Fall Outdoor Eagles Soccer School. The program ran from September 10 to October 22, 2021. We generated \$12,000 worth of revenue with a total of 106 participants registered.

The biggest challenge for our 2021 Fall Indoor season was keeping in line with the government of Ontario's rules and restrictions. The proof of vaccination rules affected our U12+ divisions, leading to fewer registrations. We had 331 participants with \$75,000 worth of revenue.



The Health & Safety measures included:

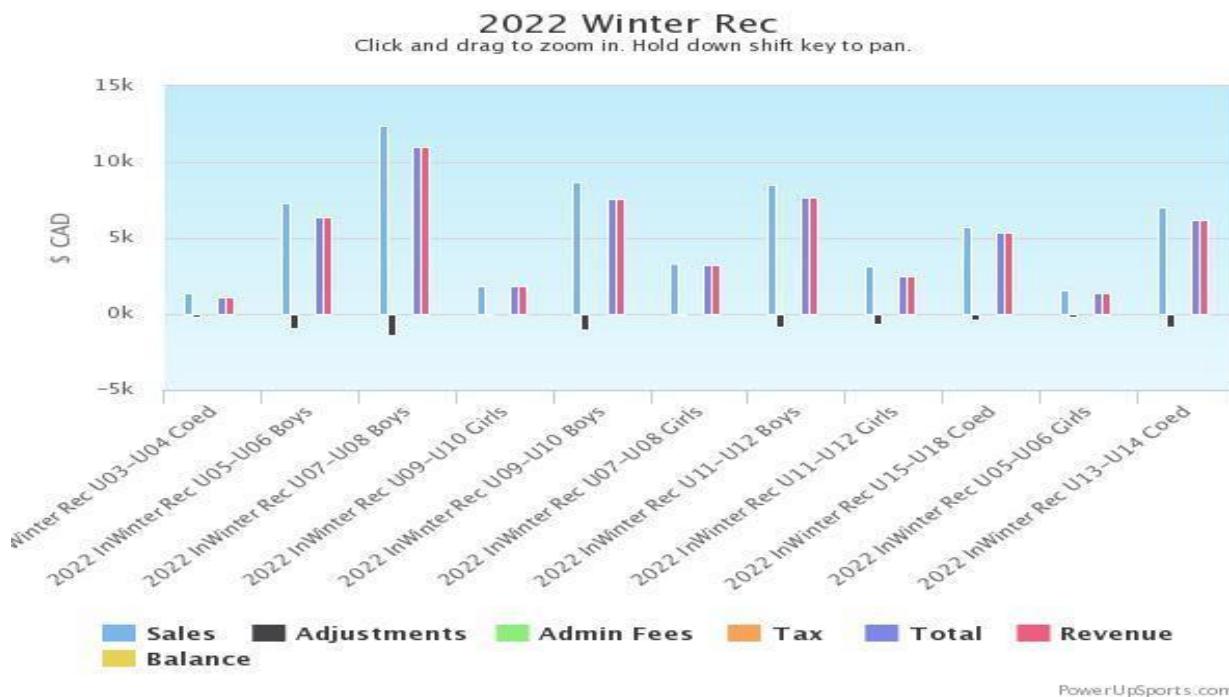
- Contact tracing logs
- Proof of vaccination for participants and spectators 12 years and older
- Limited facility capacity
- 1:1 parent-child ratio
- Disinfected equipment



After two successful outdoor seasons, we launched our 2021 Fall Indoor Eagles Soccer School program. Indoor ESS was a huge success as we had over 96 participants. The program generated \$15,000 in revenue despite the restrictions in place.

## 2022 Winter Indoor Recreational

Our 2022 Winter Recreation was highly affected by the restrictions and yet another lockdown in January. However, we still managed to get 245 registrants and a total revenue of \$54,373.75 for the Youth Winter Indoor recreational program.



The Eagles Soccer School had 85 participants, with \$17,010.00 worth of revenue for this season.

## 2022 Summer Outdoor Recreational

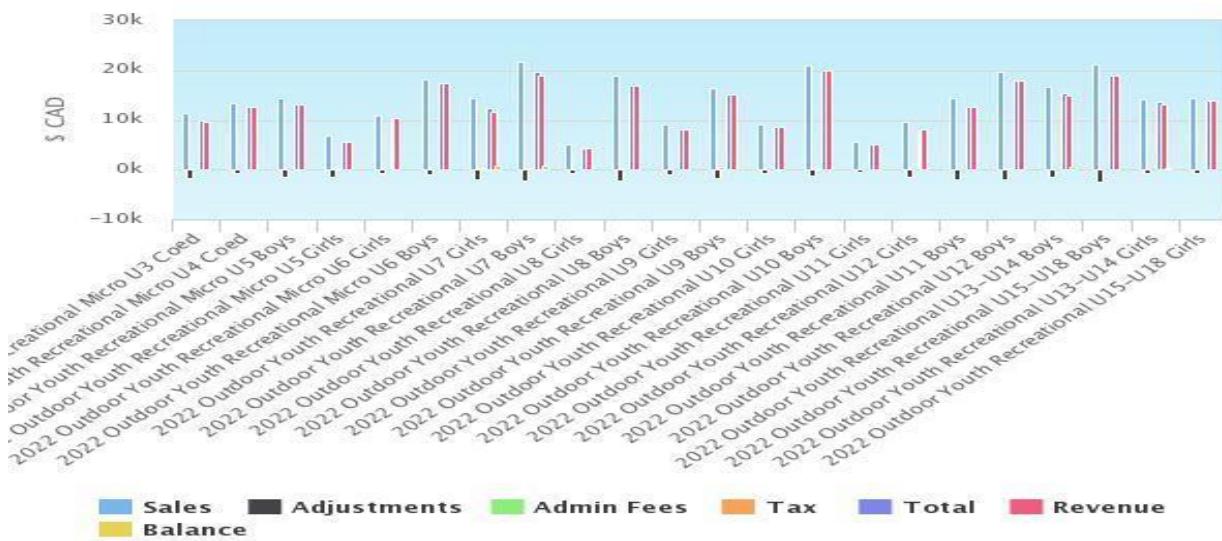
All the pandemic restrictions had been lifted before the beginning of the summer, which was great news for the Club. We saw an increased number of participants than we had seen in the last two years.

The 2022 Outdoor Youth Recreational program had 1,158 participants with \$277,425.25 worth of revenue.



## 2022 Outdoor Youth Recreational

Click and drag to zoom in. Hold down shift key to pan.



PowerUpSports.com

The Eagles Soccer School was divided into a two-part series for this season. Part One had 93 participants with a total revenue of \$14,580.00 and Part Two had 59 registrants with a total revenue of \$9,280.00.

## Looking Ahead to 2023

We look forward to an even better 2023 season with one of our goals being to get back to our pre-pandemic numbers and even higher. We have been working with our Marketing Coordinator to promote the program at neighbouring schools.

Improved volunteer training and management is also one of the main goals for this coming year as our volunteers play a vital role in the program. We plan on doing this by continuously educating ourselves on volunteer management and heeding the feedback we receive from our coaches during end-of-season surveys.





# **Facility Report**

Erin Mills Soccer Club had a promising end to the year in 2021 as we were able to resume all of our programs and start accepting bookings once again after restrictions were lifted by the Ontario government.

Our Competitive and Development teams were able to use both fields throughout the week and our Recreational league on weekends. Many of our rentals came back and booked field time at the end of the year and continued to book throughout 2022. We also had some new members book the facility and by the end of the year, we were able to get back to where we were before the pandemic.

## **Highlights**

Last year we introduced a new booking software which allows members to view our facility calendar, request bookings and make payments online. This has been a great success and has saved both the Club and our customers time and has made the booking process effortless.

We were able to continue our progress of utilizing the facility during the day throughout the week. Pickleball has been a sport that has gained popularity over the past year and we have been working with Pickleball For All. They have been booking three to five days every week during the daytime which has brought us revenue and made use of our futsal field during the day.

## **Challenges**

The major challenge that we had was making sure the facility was safe and up to standards after restrictions were lifted by the government. Many members were still hesitant to return to sports after the difficult year we had with the pandemic. We wanted our members to feel safe entering our facility and when participating in our programs.

## **Looking Ahead to 2023**

We have a lot to look forward to in the new year, we are continuing to get more interest in bookings for our facility and are looking to add new programs during times that the facility is available. We are also very excited as we will be receiving a Capital Grant for over \$100000. This grant is from Ontario Trillium Foundation, and with it, we are planning on giving the Clubhouse a facelift, including adding a shower facility, drinking fountain and New Turf, including an extension to the field.

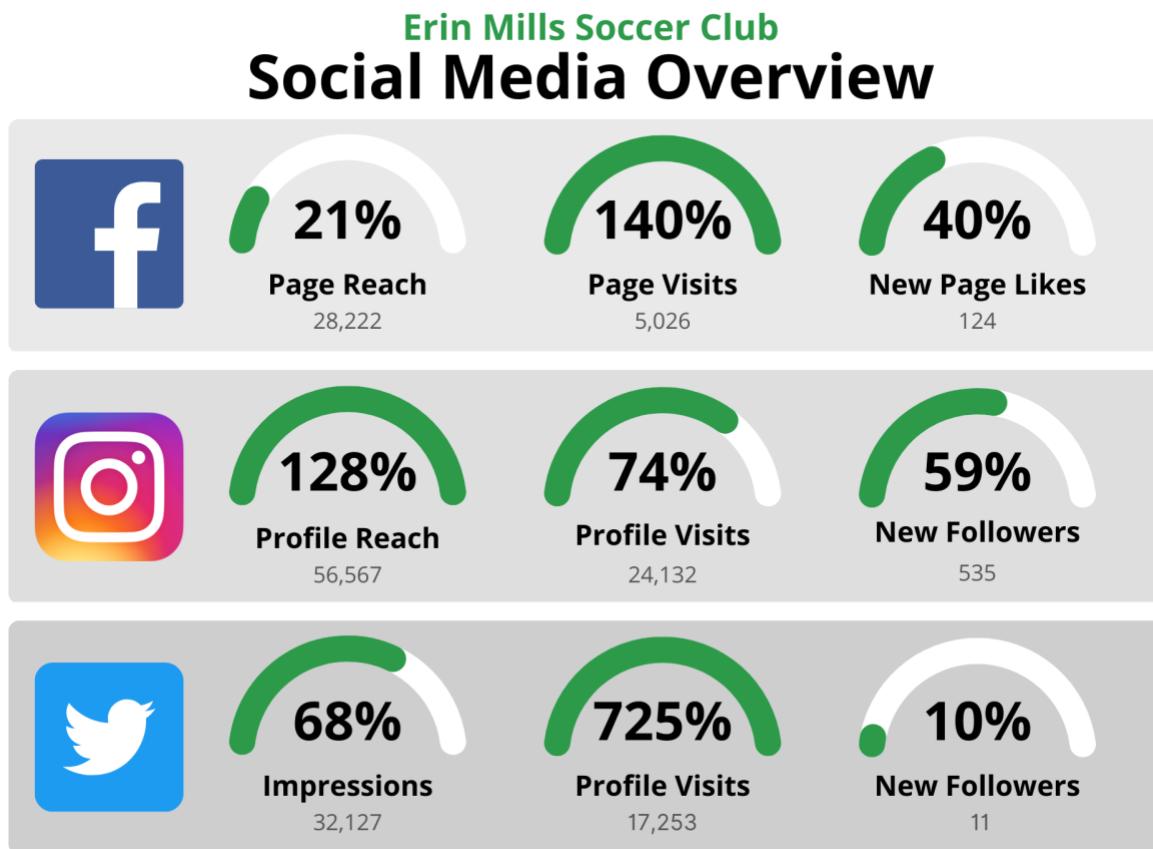


# Marketing & Events Report

At Erin Mills Soccer Club, we keep our members engaged and informed through our social media accounts, website and monthly newsletter. We were able to share important information such as lockdown closures while also celebrating our members and our teams.

As restrictions eased, we were able to bring back previous events and introduce exciting and new events. By reflecting on the past year, we can improve our Marketing & Events plan for the future.

## Social Media Overview



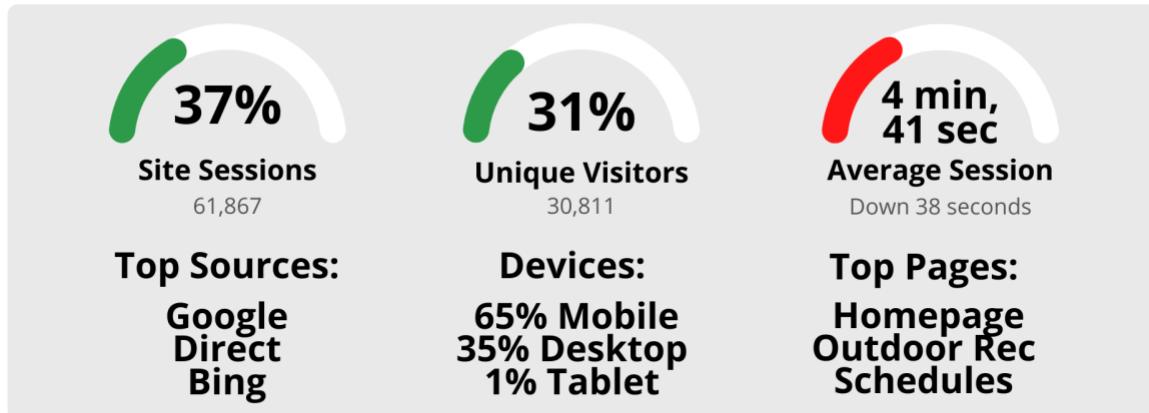
All our social media platforms performed strongly this year, reaching new audiences and attracting new followers. The Facebook and Instagram pages saw steady engagement throughout the year, with no notable spikes or dips.

Our Twitter page was strongest after the COVID-19 lockdown from February to March 2022. Our Twitter page saw the best performance when we engaged with professional organizations, such as Peel Halton Soccer District and Ontario Soccer.

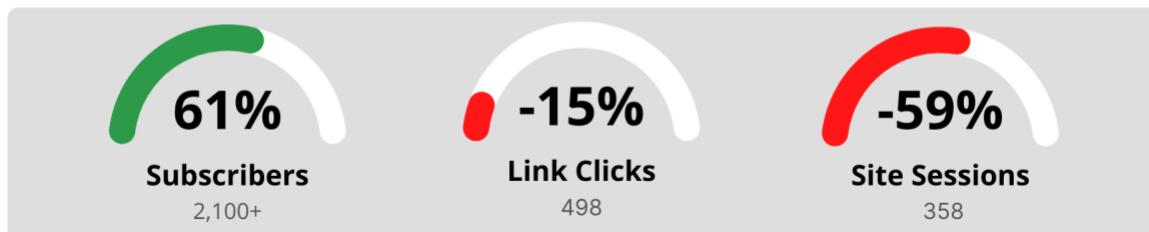


## Website & Newsletter Overview

### Erin Mills Soccer Club Website Overview



### Newsletter Overview



Overall our website had great traffic throughout the fiscal year. Our website saw a notable slump after the holidays as Ontario went into a lockdown in January 2022. Our website traffic spiked before the start of our Outdoor program in May 2022. We have averaged around 100-200 website visitors a day. A notable statistic is 94% of our website visitors are new, which means we are attracting new members.

Our newsletter subscribers have increased by 61% up to over 2,100 subscribers. Unfortunately, engagement with our newsletter has decreased with fewer people interacting with the links included in our newsletter. It's important to work on our newsletter engagement in the new fiscal year.

## Events

### Toys for Tots 2021

In December 2021, Erin Mills along with Running Renegades hosted our first Toys for Tots Toy Drive. We partnered with Peel Police and Mississauga Fire & Emergency Services to collect donations of new toys for underprivileged children in our community.

Along with the fundraising we hosted an event at the EMSC Clubhouse with police cruisers and a fire truck. We also had Santa Claus available to take photos with our members. We hosted two contests to encourage donations. In the end, we were able to collect over 200 toys and \$200.



## **50th Anniversary**

In 2022, Erin Mills Soccer Club celebrated its 50th Anniversary. We designed a special logo that was featured on our social media accounts as well as special anniversary merchandise.

Our anniversary culminated in an event we hosted in May 2022. We invited members of Erin Mills and the broader soccer community to celebrate. We invited everyone to our Clubhouse where we had games, prizes, vintage memorabilia and food for our guests. We had over 300 people attend and were recognized by Ontario Soccer for our achievements in the community.

## ***Summer in the Centre***

Erin Mills Soccer Club and Running Renegades had the opportunity to host four sessions at Erin Mills Town Centre during the summer of 2022. We ran fun mini-games for members of the community while also providing information on our programs.

## ***End of Season Fun Fest***

For the first time since the pandemic, Erin Mills was able to host an end-of-season event for our Outdoor Youth Recreational program. On August 20, 2022, we hosted our Fun Fest at Marco Muzzo Memorial Park & Woods.

We had over 500 recreational players and their parents attended the event. The children played soccer games and then received their medals. We have inflatables, mini-games and food trucks available. We also had our friends from York United attend.

Along with the Fun Fest, we hosted our first EMSC x NMSC U13-U18 Tournament. This was a two-day tournament for our older divisions that were in an interlock with North Mississauga Soccer Club. This tournament was a great way to engage our older players and a way to partner with another local soccer club.

## **Next Year**

We are looking to continue the steady growth of our social media pages are receiving. We would like to increase engagement with our monthly newsletter.

We had many successful events this year and we hope to take the feedback we received to host more events for our members and the Erin Mills community.



# **2022 Financials**

## **Overview**

2022 was a year of promise as we powered out of the pandemic. The Club's financial results were positive due to the rise in athletes ready to participate once again in organized sports. This year we did not receive any financial subsidies from the Federal and Provincial Governments.

Like the previous fiscal year, the Club's programming had to be altered due to government-ordered lockdowns. Due to the situation with cash flow from the year before, we were still feeling the effects of this as we caught what we hope is the tail end of the financial difficulties. During the previous year, we gave a lot of credit notes instead of cash refunds, which meant this year, when we delivered, some credits were used which was challenging playing catch up financially.

## **2022 Audited Financial Statements**

The audit for 2022 was conducted by SB Partners, this is our second year with SB Partners and we are very pleased with the service that they offer. From previous years, with the transition from Sage to Quickbooks for our accounting software, and various other streamlining methods, our financial record keeping is more precise, and our current staff and personnel are very familiar with the Club's specific transactional history: and its financial results from the previous fiscal years.

## **Looking Ahead to 2023**

We are hopeful and positive about the projections for 2023. As we move away from the global pandemic, hopefully, more routine operations and programming lie ahead. As a Club, we will continue to implement prudent financial practices to maintain the viability of the Club to protect our members from adverse financial impacts. Providing that the Club continues on the trajectory that we are on, a promising year lies ahead.



## Nominations Report

The Nomination Committee reports that the following nominations have been received by the Club for the election of a new Board of Directors at the Club's 2022 Annual General Meeting to be held on January 28, 2023.

| Position            | Incumbent        | Term    | Nominee          | Nominator      |
|---------------------|------------------|---------|------------------|----------------|
| Vice President      | Christian Secker | 3 years | Christian Secker | Ishver Chauhan |
| Secretary           | OPEN             | 3 years | By appointment   | Ishver Chauhan |
| Treasurer           | OPEN             | 3 years | Daniel Mathews   | Kim Romany     |
| Director-at-Large 1 | Daniel Mathew    | 3 years | Brendan Bempong  | Joe Apps       |
| Director-at-Large 2 | OPEN             | 1 year  | Rena Patel       | Ishver Chauhan |

All nominees who are not incumbent directors were interviewed by the Nominations Committee and were advised of their duties and the requirement to comply with Ontario Soccer's Conflict of Interest Policy.

The eligibility requirements to serve as an officer or director of the Club are set forth in Article 5.03 of the Club By-Laws. Nominees and nominators must be members of the Club in good standing, as defined in Article 5.08 of the Constitution. A description of the duties of each position can be found on the Club's website.

The Nominations Committee will continue to receive nominations for all OPEN positions on the Board of Directors. Nomination Forms must be accompanied by a "Consent to Act as a Director". Duly signed nominations forms should be sent to the Club to the attention of the Nominations Committee. Members in good standing may be nominated at the Annual General Meeting for any OPEN positions from the floor.



## ***Appreciation & in Memoriam***

**WILLIAM HAY**, (1957-2022), President, Bolton Wanderers Soccer Club (2005-2013), BWSC Coach (1993-2004), Referee (Ontario Soccer) (2002), President Peel Halton Soccer Association (2013-2022), PHSA VP (2012) PHSA Director (2008-2012), Director, Ontario Soccer Association (2009-2018), Ontario Soccer's Meritorious Service Award (2016), Water Polo Player (1980s).

William served on Ontario Soccer's Technical Advisory Committee, South Region & OSA League Management Committees, Academy Committee, and IModel Steering Committee. William contributed greatly to the Game in Bolton, Peel Halton and the Province of Ontario. William was a friend to the Club and provided leadership and guidance to the Board of Directors whenever required. William was also a pioneer and ambassador for Futsal, establishing Peel Region as a hotbed of the game through his hard work.

William Hay was been selected for a Centre Circle Award in the Individual category. William began in organized soccer as a coach for the Bolton Wanderers Soccer Club in 1993. In 2002, still with BWSC, William began his time as a Match Official as well. In 2005, William was elected President of BWSC, and he held that position until 2013. In 2008, William got involved at the District level when he was elected as Technical Director for the Peel Halton Soccer Association. In 2012, William was elected Vice President of PHSA and then President in 2013, a position held until he passed away. William has also sat on several committees, including South Regional League Management Committee, OSA Technical Advisory Committee, OSA League Management Committee, and OSA Academy Working Group.

**JOANIE SAGRIFF**, (1967-2022) District Administrator for Southeast Soccer Association, Kingston, Ontario.

**ANGELA CARDINALI-BARRESI**, (1957-2022) Club Registrar (1997-2022), Nepean Hotspurs Soccer Club, Eastern Ontario District Soccer Association. According to the Club President, Angela was the heart and soul of the Club and a rock that reliably and attentively took care of the Club's members, coaches, staff and directors, who always worked tirelessly to ensure members felt at home, followed the rules, and kept out of trouble.

**JIM ELLIS**, (1933-2022), Canada Soccer Director (1974-1977), Canada Soccer Life Member (2004), Canada Soccer President's Award (2000), Canada Soccer Award of Merit (1992), Vice President, Ontario Soccer (1970-77), Ontario Soccer Life Member (1980), Co-Founder of Toronto Emerald Soccer Club, Vice President, Toronto & District Soccer Association (1963-72).

**DYLAN AGRUSO**, (1991-2022), Player & Referee, Son of Ontario Soccer's President, Peter Agruso, Lawyer (2016), Litigation Associate, Dickinson Wright LLP (2016-2022), Graduate, Lakehead University & Osgoode Hall Law School, Counsel, Sports Dispute Resolution Centre of Canada, Speaker & Lecturer, George Brown College.



# **2022 Award Recipients**

## **President's Award**

The award recognizes the achievements and long-standing contributions to the Erin Mills Soccer Club and the surrounding Community.

2022 Presidents Award - Marco Raposo

## **Competitive Awards**

Competitive Program Coach of the Year – Ivan Grant (G2006 Green)

Competitive Program Manager of the Year - Renata Strok (B2005 Green)

## **Development Awards**

Development Program Coach of the Year – Sarina Singh (G2012 Green)

Development Program Manager of the Year – Basil Fernandes (G2014 Green)

## **Recreational Awards**

Volunteer Coach of the Year (Grace) – Enzo Grisafi

## **Referee Awards**

Referee of the Year - Bernardo Solimine

Small-sided Referee of the Year - Scarlet Currie

1st Year Referee Award - Areebah Farooqi

## **EMSC Scholarship Recipients**

The scholarship is awarded to members of the EMSC community who have not only shown academic and athletic excellence but are actively involved in their community.

Female Scholarship Award – Ella Cassanova

Male Scholarship Award – Luc Raposo



# 2022 Award Recipients

Presidents Award



Marco Raposo

Competitive Program Coach of the Year



Ivan Grant

Competitive Program Manager of the Year



Renata Strok

Development Program Coach of the Year



Sarina Singh

Development Program Manager of the Year



Basil Fernandes

Volunteer Coach of the Year



Enzo Grisafi

Referee of the Year



Bernardo Solimine

Small-sided Referee of the Year



Scarlet Currie

1st Year Referee Award



Areebah Farooqi

Female Scholarship Award



Ella Cassanova



Male Scholarship Award



Luc Raposo